

## IMPORTANT - changes to our Composite Door Range

Dear Customer,

As always we like to keep you informed of changes to our comprehensive product range. The Composite Door range is proving to be very popular with recent sales stretching our production capacity. We have some marked improvements being introduced over the next few weeks so please read on for the full details.

Kindest regards,  
Mark Catchpole, Sales Director

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### Yale MK3 High Security Handles

Yale have recently further improved their high security handles with the introduction of the MK3 handle which we will be phasing in over the coming weeks. The noticeable features included are as follows:

- Updated handle with additional cylinder protection to be used in conjunction with the Yale British Standard euro cylinder which meets the PAS 24 requirements.
- External back plate manufactured from solid aluminium
- Strong steel lugs and M6 screws to ensure the handle stays on the door
- Drainage Hole underneath the cylinder to prevent water build up behind the handle
- Available in White, Chrome, Anodised Silver and PVD Gold

The list price (subject to your ancillary discount) of each colour option which includes both the handle and the cylinder is as follows:

White: £16.66 + VAT list

PVD Gold & Anodised Silver: £20.83 + VAT list

Chrome: £23.33 + VAT list

**All prices subject to your ancillary discount.**



## Nan Ya Pre-finished Rosewood and Gold Oak Composite Doors

We have decided to supply the new pre-finished Rosewood and Gold Oak (Cherry) Nan Ya Composite Doors Slabs. Having also consulted with some customers the decision has been a unanimous one that this would definitely be a preferred option to the current hand-stained. Please note as with the hand-stained finish, these are not an exact match for the WHS/Halo Rosewood and Cherry foils but they are very close. The doors are available pre-finished in either external only (one face) and external & internal (both faces).

The finish is also coloured all the way through unlike the current hand-stained product. Other advantages include a Normal Lead-time of 10 working days and a reduced surcharge of £22 per stained side.

All orders delivered from Monday 7th February 2011 will automatically be supplied with the new pre-finished option. The hand-stained option will still be available for special requests and the surcharge for this will remain at £80.00 + VAT net per side. Please make a special note on your order form as any doors ordered as Hand-Stained will be supplied using the new finish unless we are advised otherwise.

## The New Yale YS170 Composite Door Lock

Due to be phased in the early part of this year, there is little to be concerned about. Noticeable improvements include opposing hooks and also a split spindle option which can now be supplied with any colour handle.



## Composite Door Offer Continued

How about a bit of good news? Due to their popularity, the 'Scalby' Composite Door offer is set to continue indefinitely, and the six main doors featured in the special offer brochure will be included in our new brochure which should be ready for March 2011. Please remember that the four doors featured on the back page of the Special Offer leaflet were limited stock so therefore you will need to check for availability.

## New Composite Door Brochure (available March 2011)

In our new brochure due out in March 2011 we will be adding some familiar designs that have proved very popular in the past. We have also focused heavily on the 'Scalby' style door which accounts for over 60% of all Composite Doors sold. So watch this space...

## Yale Electronic Door Viewer Discontinued

Whilst this product has been reasonably successful, Yale have taken the decision to discontinue this product. Problems with the supply of LCD screens for the viewer has meant that Yale have been left with no alternative but to stop manufacturing this product. No further orders can be accepted as we have exhausted all of our stocks.



## Mediterranean Glass Discontinued

Due to supply issues with our opaque Mediterranean glass, we are discontinuing this option. No further orders can be accepted for this product.

There will be replacements for this glass when we release the new door brochure in March. This affects all designs of door. We apologise for any inconvenience, but due to consistency of supply, we are unable to guarantee reasonable lead-time and quality.

